

Customer Relationship Management Manufacturing CRM

**Only
\$20-\$28/Mo.**



Germane CRM is a company-wide business strategy designed to reduce costs and increase profitability by solidifying customer loyalty.

Germane CRM assures clear communication between all parties involved which increases profitability, production and organization by offering all of the features that your company demands.

- Germane CRM has the ability to capture all of the email communications between sales representatives, customers, estimators, production staff, suppliers and engineers, whether they use their cell phone, iPad, Mac or PC
- The very simple interface that is easy for everyone to use tracks quotes, deadlines, comments, complaints, problems, delays and budgets
- Easily create your own custom fields in the database to customize the field for your specific needs
- All changes made to records are tracked and the history is kept
- Sends alerts out to the team when objectives have been met
- Import/export from Excel
- Attach files to any record
- Easily search for and find what you are looking for
- Create your own custom dashboard for each module in the CRM
- Reports that export to PDF/Word/Excel/XML
- A product that is designed to be customized according to your business needs
- Choose to run your CRM on our servers or yours, change any time

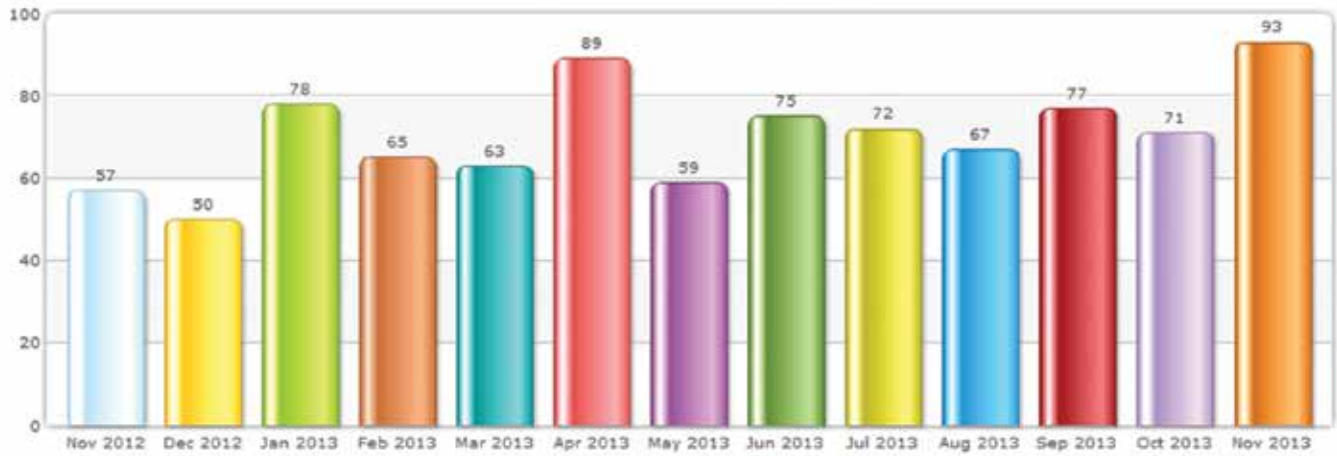
Germane CRM costs a fraction what other CRM software companies charge.



1-800-910-8670
germanecrm.com

Tasks Closed

Number of Tasks Closed by Month



Quote #: 61
Quote Date: 11/16/2012
Due Date:
Bill To:
Matthew Lefahn
160
Germane CRM
123 Main St.
Ann Arbor, MI
48103
United States
(800) 910-8670
(910) 572-1251
lsp@germanecrm.com

Status: Open
Valid For Days: 30
Ship To:
Matthew Lefahn
160
Germane CRM
123 Main St.
Ann Arbor, MI
48103
United States
(800) 910-8670
(910) 572-1251
lsp@germanecrm.com

Subtotal	Shipping	Tax	Total
\$7,225.00	\$0.00	\$439.00	\$7,664.00

Qty	Product	Description	Current Tax	Unit Cost	Qty	Selling Price	Est Price
1	Product1	Product Number 1	10%	\$700.00	10%	\$85.00	\$850.00
2	Item1	Product #1 For Sale	10%	\$100.00	10%	\$85.00	\$425.00
3	Item2	Product #2 For Sale	10%	\$200.00	10%	\$170.00	\$650.00
4	Item3	Product #3 For Sale	0%	\$300.00	10%	\$255.00	\$1,275.00
5	Item4	Product #4 For Sale	10%	\$400.00	10%	\$340.00	\$1,700.00
6	Item5	Product #5 For Sale	0%	\$500.00	10%	\$425.00	\$2,125.00

Product	Unit Cost	Est Cost	Unit Price	Est Price	Profit	Gross Margin
Product1: Product Number 1	\$50.00	\$50.00	\$75.00	\$75.00	\$25.00	33%
Product2: Test Product #2	\$2.00	\$2.00	\$8.50	\$8.50	\$6.50	76%
Item1: Product #1 For Sale	\$50.00	\$50.00	\$85.00	\$85.00	\$35.00	41%
Item2: Product #2 For Sale	\$100.00	\$100.00	\$170.00	\$170.00	\$70.00	41%
Item3: Product #3 For Sale	\$150.00	\$150.00	\$255.00	\$255.00	\$105.00	41%
Item4: Product #4 For Sale	\$200.00	\$200.00	\$340.00	\$340.00	\$140.00	41%
Item5: Product #5 For Sale	\$250.00	\$250.00	\$425.00	\$425.00	\$175.00	41%
Item5: Product #5 For Sale	\$250.00	\$250.00	\$500.00	\$500.00	\$250.00	50%
TOTAL	\$1,052.00	\$1,052.00	\$1,858.50	\$1,858.50	\$806.50	43%

Type	Attachment	Description	Delete
Attachments	Product1: Product Number 1	Product Number 1	Delete
Attachments	Product2: Test Product #2	Test Product #2	Delete

Product	Currency	GSA	Profit	Commission	Gross Margin	Total Cost	Total Price
Product1-22	USD	15%	15%	15%	45%	\$100.00	\$181.62

Qty	Product	Description	Unit Cost	Est Cost	Unit Price	Est Price
5	Component #1		\$10.00	\$50.00	\$16.16	\$80.80
1	Component #2		\$50.00	\$50.00	\$50.91	\$50.91

Add By Hand Add Product Add BOM

Cost: \$100.00 Subtotal: \$181.62

Active	Order	Native
1	1	Number of Quotes by Month
2	2	Total Quoted by Month
3	3	Total Number of Products Quoted by Month
4	4	Number of Open Quotes by Month
5	5	Win/Loss (Last 90 Days)
6	6	Type of Open Quotes

Save Changes